BUSINESS EXAMINER SEPTEMBER 2016

BIG OR SMALL – RENOVATION COMPANY HANDLES IT ALL

Orian Construction: Specialists in Residential Renovation

TCTORIA - Dorian Jeck, the owner of Orian Construction Inc. has become one of the Victoria area's premier residential renovation specialists. Having essentially grown up around woodworking he has brought more than 25 years of experience to the task of updating and enhancing residential properties all across the Capital Region

"I grew up around carpentry, my Dad always had a workshop and he worked in the shipyards doing boat building and furniture making and that sort of thing," he explained.

"Later my Mom and Dad opened a home based business where we had a huge wood working shop fabricating wood products. If I don't smell sawdust it's like there's something wrong."

Prior to launching Orian Construction Jeck had spent more than 12 years working with his brother in a similar business before he felt prepared enough to branch out his own. "I grew up on Gabriola Island with that community-focused, small island mentality. Communities where personal service and trust are very important," he said.

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"Sometimes you can take something that initially looks pretty ugly and turn it into something beautiful."

DORIAN JECK

OWNER DORIAN CONSTRUCTION INC

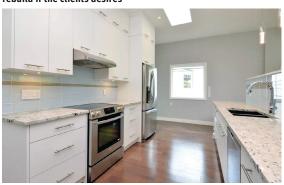
"So I always try to bring that sense of caring and personal attention to everything I do. I always treat my sub trades with respect, making sure they're looked after and paid on time. If you pay your trades right away you'll always get the best service from them. I think it's something very important to do as they're depending on me and I'm equally depending on them."

Specializing in residential renovation Jeck has done everything from small upgrades to major rebuilds, consistently treating his clients big and small to the same level of respect and personal service. Orian Construction consists currently of Jeck, six carpenters and one office person, but the firm regularly works with a corps of specialized sub trades as the proiects warrant.

"My carpenters do all the finishing, framing, enveloping and demolition and I then employ



Updating an older home can include everything up to a complete rebuild if the clients desires



Orian Construction is specialists in updating homes from new kitchens to complete renovations

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trades for everything else," he

For Jeck there are three keys to his businesses success: good communication, an attention to detail in terms of quality and proper planning and organization long before the project actually begins.

Providing proper communication with the clients at every stage of the project is an important part of Orian's business model. "If the job can't be done right I won't do it. Doing work of a consistent quality is vital for any successful project. I won't do the job unless there is quality. When you're a small company owner like me my name is on everything I do so it's important I do the job right," he said.

"All of the guys I have working with me take legitimate pride in everything they do as well. So keeping the client informed, being organized, doing quality work and providing exceptional customer service are all part of the process. That's something I strive for every time I go out."

Enjoying the unique creative challenges of home renovation work, coupled with the satisfaction of being his own boss Jeck feels he's found his chosen vocation. Looking toward the future he's confident the Victoria area market has enough work in store to keep him busy for the rest of his career. "I figure I've got another 25 odd years of work ahead of me before I have to retire and look forward to seeing what the future has in store," he joked.

"I can't imagine branching out into new home construction, at least not at the moment. I really enjoy renovation work it's more of a challenge. Sometimes you can take something that initially looks pretty ugly and turn it into something beautiful so that can be a lot

The scale of the projects the company takes on is as varied as the customers it serves. From handling small jobs like fence repairs or bathroom updates to major tasks like a complete home renovation Orian Construction has the skills, the crew and the heart to do the job right, regardless of the size or complexity.

With as many as six renovation projects on the go at any one time Jeck and his crew will typically complete up to 50 jobs per year. Given the pace of his workload, and the positive response from his clients, he doesn't expect his market to dry up any time soon.

Jeck finds that thanks to word of mouth promotion from his satisfied customers there is little need for formal advertising, as he is generally fully booked in terms of his company's ongoing workload.

"Regardless of what success we have it's certainly not a one man show by any stretch of the imagination. No matter what the job is it simply couldn't be done without my trades. We have a great team, I've been working with the same trades for years, and my guys are terrific," he said.

While currently focusing solely on the residential renovation market leck does not discount the idea of branching into new home construction at some point in the future.

"Certainly if the opportunity came up I would not automatically turn it down. I won't say it will never happen," he said. "It's an exciting time and I'm looking forward to what the future has to offer.

For more information visit the company's website at: www.orian.construction





